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| **Academic Qualifications** | | | | |
| **University** | **Year** | **Degree** | | **%/CGPA** |
| IIM Trichy | 2019 | MBA | | 3.53/4.33 (Directors Merit List) |
| IIT Madras | 2013 | B.Tech & M.Tech in Aerospace | | 7.15/10.00 |
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| **Work Experience** | | | **7+ Years** | |
| **Merilytics**, *Senior Manager Business Analytics* | | | **Aug 2019 – Present (3+ Years)** | |
| Professional Synopsis:  **Owns multiple US based client engagements** **at CXO level** and lead multiple teams of analysts to drive the analytics-based solutions **accounting for more than $1M in annual revenue**. Helps address complex business problems by setting up analytical problem-solving processes with exposure to multiple sectors like fitness, healthcare & legal industries.   * Built a **KPI reporting suite on Tableau CRM (~10 dashboards)**, for a legal client, as part of the one stop shop solution (MVP) to **help brands protect their brand value** by monitoring their online sales channels. * Setup **excel based and Power BI based reporting**, for a healthcare client, to help **identify leakages in revenue across their revenue cycle management cycle**, to help with their financial month-end accounting purposes and to help improve their data accuracy across various systems (Allscripts, MOL, Salesforce etc.) * Setup **dashboards on Tableau CRM**, for a SaaS client,to providevisibility into the hygiene of their existing sales pipeline so that they can improve the sales funnel management * Drove multiple **automation opportunities** leveraging **VBA, SQL, Python, RPA (UiPath)** resulting in streamlined process and lower turn around times for report delivery. * **Additional responsibilities**:   + **Leads healthcare vertical internally** to help centralize and standardize delivery across 10+ healthcare projects within Merilytics. Setup various SOP documents, processes for governance and trainings as part of the process.   + Hire candidates for business analyst profiles   + **Build case studies** to help with future BD conversations and knowledge dissemination   + Train all incoming employees on Excel Essentials | | | | |
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| **JP Morgan Chase- Planning & Analysis**, *Senior Analyst* | | | **May 2019 – Aug 2019 (~3 Months)** | |
| * Responsible for creating high impact presentations to showcase performance summary of markets businesses of Corporate Investment Banking division of JP Morgan. * Responsible for forecasting and planning activities of revenues, expenses and balance sheet for various businesses. | | | | |
| **HCL Technologies**, *Lead Engineer* | | | **Sep 2013 – Jun 2017 (3+ Years)** | |
| * Analysed customer problem statements in the medical electrical equipment design and regulatory space, created and presented **request for proposals**/ work requests. * Exposure to **new product development** projects- haemodialysis, in-vitro fertilization as a Systems Engineer. * Handled **risk management** activities for product design as per DFMEA process. | | | | |
| **Academic Achievements** | | | | |
| * Placed in IIM Trichy’s **Directors Merit List** 2017-18 (**Top 5%** of the batch). * Secured **All India Rank 24** in GATE 2012. * Secured All India Rank 2,581 in IIT JEE 2008. * Rashtrapati Scout and attended the International Jamboree camp, which was inaugurated by the late President of India, Mr. A.P.J Abdul Kalam. | | | | |